



2015
ANNUAL REPORT



TABLE OF CONTENTS

I.	Letter from the President.....	3
II.	About WFTO.....	4
	A global network of Fair Trade Organisations.....	4
	What we do.....	4
	Vision and mission.....	5
	The Strategic Goals of WFTO	5
	Our objectives in 2015.....	5
III.	Our activities and achievements in 2015.....	6
	Credibility and Identity.....	6
	Learning.....	7
	Market Access.....	8
	Voice.....	9
	Capability.....	11
IV.	The WFTO enlarged family: WFTO Regions	15
V.	Our supporters.....	17
VI.	ANNEXES to 2015 Annual Report.....	18
	Balance Sheet 2015.....	18
	Income Statement 2015.....	19
	List of WFTO members, as of 31 December 2015.....	20
	List of WFTO individual associates, as of 31 December 2015	26

I. LETTER FROM THE PRESIDENT

Dear members and Friends of Fair Trade,

More and more businesses and commercial brands claim to be socially and environmentally responsible. And more and more initiatives which offer their services to demonstrate the credibility of these statements are appearing. These could be encouraging signals, leading us to believe that social and environmental exploitation are continuously decreasing. Sadly this is not the case.

Documentaries like last year's "The True Cost" are showing in a dramatic way the real human and environmental costs caused by continuously growing markets, in this specific case the "fast fashion" market. Unfortunately, the exploitation which regularly takes place in the garment supply chain is the same we too often find in the supply chain of other industrial and agricultural products. And this, despite the increasing awareness of consumers about the dreadful exploitation of workers in these sectors. In some countries the situation is becoming even worse because of political or market pressures. There is still a long way to go to make sure that human rights are respected and the environment is protected.



Rudi Dalvai

As citizens and consumers, we can and should protest against these abuses but this would serve for little if at the same time there were no concrete attempts (with practical examples and actual activities) which prove that we can do things differently. But these do exist.

WFTO members around the world have been proving this for more than 50 years. Now they have a label which can be placed on their products which proves that they comply with the 10 Fair Trade Principles and with the global standard for Fair Trade Organisations (FTO). More than 60 members are already a Guaranteed Fair Trade Organisation and are entitled to use the WFTO product label. The label is backed by a global Guarantee System (GS) which can monitor organisations across the whole supply chain from Fair Trade producers to the retailer. And the GS helps to prove not only the core values and identity of FTOs but it serves also to identify areas of possible improvement and guides members in developing their improvement plan.

Last year we also started two other activities of great importance for the future of the global Fair Trade movement. One is the launch of the process to review the Charter of Fair Trade Principles, which was jointly approved by WFTO and Fairtrade International back in 2019. Since then, much has changed in Fair Trade and a review was highly necessary. The other important process started was the development of the WFTO Strategic Plan 2017-2021. Both processes include stakeholder consultations in which WFTO members and others will have the opportunity to share their opinions and give feedback to draft documents. The revised Fair Trade Charter and the Strategic Plan 2017-2021 should be approved by the AGM which will take place in November 2017 in Delhi, India.

This annual report tells you about this and many other activities in which WFTO has been involved throughout the year 2015. The report is the proof that WFTO is a vibrant organization, despite the limited financial and human resources available. Finally, I would like to take the opportunity to thank all the people who have given their time, often on a voluntary basis, to make the year 2015 a successful year for WFTO.

I wish you a good and interesting reading.

Rudi Dalvai
WFTO President, May 2016.

II. ABOUT WFTO

A GLOBAL NETWORK OF FAIR TRADE ORGANISATIONS



WFTO is a global network of Fair Trade Organisations, national and international Fair Trade networks and Fair Trade support organisations, including associate organisations and individuals in around 75 countries across the globe. It has a lean, dynamic Office for global coordination.

Five regional networks in Africa and Middle East, Asia, Europe, Latin America legally independent. Regional operations are closely coordinated with the global office and other regions. WFTO also works closely with several country networks that support Fair Trade.

The global, regional and country network structures aim to facilitate core services to WFTO members on market access and market development, capacity-building (Fair Trade compliance and business development) and advocacy and campaigning for Fair Trade, and serve as a facilitator and a platform for exchanges between members, as well as being the focal point for alliances with external stakeholders.

WHAT WE DO

WORKING FOR A SUSTAINABLE AND FAIR GLOBAL ECONOMY – IT'S OUR JOB!

As a global membership organisation of fair traders, we facilitate membership applications, ensure members follow the 10 Principles of Fair Trade through the Fair Trade Guarantee System, and improve the Fair Trade Standard. We provide spaces for Fair Trade producers, exporters, importers, retailers, and consumers to connect and work together, exchange best practices, forge synergies and speak out for Fair Trade – all working towards a sustainable and fair global economy.

MEMBERSHIP AND GUARANTEE SYSTEM

Organisations interested in becoming a member of the global network of Fair Trade Organisations must demonstrate compliance with the WFTO Fair Trade Standard.

Along with the five regional branches, the WFTO Global Office in the Netherlands coordinates membership applications. Credibility is a value we provide to our membership. To ensure the 10 Principles of Fair Trade are followed, members of the WFTO are periodically verified on their Fair Trade compliance through the WFTO Guarantee System.

SETTING THE FAIR TRADE STANDARD FOR ORGANISATIONS

WFTO continues to strive for the best Fair Trade practices, nurtures and protects the core Fair Trade values and is the custodian and caretaker of the achievements of the Fair Trade movement. The WFTO membership regularly reviewed and agreed on the 10 Principles of Fair Trade that serve as the basis of the WFTO Fair Trade Standard for Organisations. Through lessons-learned and experiences of members in the Fair Trade supply chain, the WFTO Fair Trade Standard is continuously monitored and improved by the Standard and Guarantee System Committee.

VOICE (ADVOCACY AND CAMPAIGNING)

WFTO was originally established to unite fair traders around the world to speak in one voice on Fair Trade and trade justice issues, sustainable economy, empowerment of economically marginalised producers, and the fight against poverty and climate change. We work to serve this mission with our members and partners through World Fair Trade Day celebration, international conferences, campaigns and advocacy work.

MARKET ACCESS

Through partnering with other organisations, WFTO works to enable members to access tools and training to improve market access locally, regionally and internationally.

VISION AND MISSION

WFTO has a vision of a world in which trade structures and practices have been transformed to work in favour of the poor and promote sustainable development and justice.

WFTO's mission is to enable producers to improve their livelihoods and communities through Fair Trade. WFTO is the global network of and advocate for Fair Trade Organisations, ensuring producer voices are heard. The interests of producers, especially small farmers and artisans, are the main focus in all the policies, governance, structures and decision-making within the WFTO.

THE STRATEGIC GOALS OF WFTO

The activities in 2015 were targeted on achieving the WFTO 2013-2017 strategic goals. These overarching goals are divided into five headings:

CREDIBILITY & IDENTITY

To be the global membership body for all fully committed Fair Trade Organisations (FTOs) seeking to empower groups of vulnerable producers, farmers and workers through trade.

LEARNING

To be a space where members connect with each other – to work together, to cooperate, create synergies, and share innovative ideas and learning.

VOICE

To create a common voice that speaks out loudly for Fair Trade and trade justice – and is heard.

MARKET ACCESS

To enable members to access tools and training to improve market access locally, regionally and internationally.

CAPABILITY

To have the internal leadership, capacity, resources and structure/s for good network governance, which enable the WFTO to be dynamic, flexible and healthy.

GLOBAL NETWORK OF FAIR TRADE

WFTO connects organisations in the supply chain to exchange innovative ideas and best practices. We work together to create synergies to advance Fair Trade as a tangible contribution to the fight against poverty and climate change.

OUR OBJECTIVES IN 2015

The 2015 activities had seven (7) specific objectives that were in line with the five strategic goals. They were as follows:

- Sustain and grow as leading global association of organisations and networks fully committed to Fair Trade;
- Maintain and improve the WFTO Guarantee System that can genuinely confirm members' Fair Trade credentials and increase consumers' trust and confidence of the WFTO brand of Fair Trade;
- Provide physical space and improved conference programming for good learning experience of members (encourage debates on topics of common concern);
- Increase WFTO brand visibility through social media;
- Enhanced WFTO presence at large international trade fairs for improved brand visibility at important marketplaces, and facilitate members' attendance in these fairs;
- Influence changes in the rules and practices of conventional international trade through advocacy and campaigning, and increase collaboration with international networks to promote Fair Trade awareness-raising;
- Improve and increase organisational capability of the association through good governance, democratic membership structure, efficient decision-making processes, and dynamic, efficient and accountable leadership; and a competent operational structure (global office).



III OUR ACTIVITIES AND ACHIEVEMENTS



The year saw an increase of activities within WFTO at all levels as seen by the tasks managed by the global Office, committees, working groups, and Board task forces.

The highlights of the year's activities were the 2nd World Fair Trade Week celebrations in Milan, the WFTO Biennial Conference, fine tuning of the Guarantee System (namely by the Standard and Guarantee System Committee), beginning of intensified promotion of the WFTO brand in many activities, expansion of the use of the WFTO label in different products by guaranteed members, attendance in major international trade fairs in Europe and North America, and the specific projects aimed at further developing the GS (supported by Misereor and Bread for the World) including offering direct support to members undergoing the GS for the first time.

In fact, it is worth mentioned the increased collaboration with external organisations in 2015, particularly donors and like-minded organisations that were supportive of the goals and mission of WFTO.

WFTO co-partnered the project Food Smart Cities for Development (FSC4D), a project focusing on building better cooperation on urban food policies¹ but also represented a considerable source of funding for the 2015 World Fair Trade Week.

In addition, WFTO was the sole implementing partner in two other 3-year projects specifically related to the implementation of the WFTO Guarantee System. Started in February 2015, the project "Guarantee System concerning Fair Trade Standards for member organisations of the WFTO", co-funded by Misereor, focused mostly on activities related to the training of GS auditors and peer visitors, participation in trade fairs (Ambiente 2015) as well as a baseline survey on the recognition/trust of WFTO logo survey, training for WFTO regions.

1. The main objectives of this project are: 1) to raise public awareness on the impact of European cooperation policies, with particular emphasis on decentralized cooperation, on food security and on sustainable development; and 2) to strengthen the role of European Cities as facilitators in the promotion of sustainable development focusing on global food security strategies.

In addition, Misereor is also funding a Consultancy regarding the development of the next WFTO Strategic Plan and a broader reflection on the WFTO governance structure (this consultancy is also co-funded by CBI).

The second project, "Proving the identity of fully-committed Fair Trade Organisations (FTO) through support to the implementation of the WFTO Guarantee System", co-funded by Bread for the World (BftW), began in July 2015 and was aimed mostly at training of consultants and delivery of support to members regarding the Guarantee System, as well as the continuous improvement of the GS (one meeting of the GS Committee).

Details of the WFTO activities and results will be discussed in the five headings of this report below.

A. CREDIBILITY AND IDENTITY

The main goals for WFTO in 2015 regarding this area were:

- Sustain and grow as leading global association of organisations and networks fully committed to Fair Trade;
- Maintain and improve a guarantee system that can publicly confirm members' Fair Trade credentials and increase consumers' trust and confidence of the WFTO brand of Fair Trade; and
- Increase the number of WFTO Guaranteed Fair Trade Organisation.

Membership of the WFTO **identifies** the member organisation as a committed Fair Trade Organisation. Only organisations that are fully committed to Fair Trade are eligible for membership and this is an important point of differentiation. Many commercial businesses are involved in "fair washing", usually with unsubstantiated claims, and it has become important for those involved in genuine Fair Trade to use the WFTO's **10 Principles of Fair Trade** as the definition of what fair trade really means.²

2. The Charter of Fair Trade Principles (2001), the result of an agreement signed by international Fair Trade Networks, recognises two different Fair Trade routes: the product certification route and the organizational route.

These principles form the basis of the WFTO Fair Trade Standard, which further reflects the values WFTO stands for. During 2015 WFTO also endorsed the Trade for Sustainable Development Principles (T4SD), promoted by the joint WFTO-UN agency International Trade Center (ITC).¹

The credibility of membership of the WFTO is based on the Guarantee System (which builds on the WFTO FT Standard to assesses member's compliance against it). A robust, credible and clear system, involving self assessment, peer review and external audit, the Guarantee System ensures a high standard for membership (more on the GS in section III.c.). Additionally, for those members who require it, the right to use the WFTO product label is available at no extra cost. By the end of 2015, WFTO had **50 Guaranteed Members**.

More details on the WFTO membership are available on the section 'Capability'.

Following a pilot training, the first **training for GS auditors** was successfully completed by several applicants who are now recognised by WFTO and authorised to perform GS monitoring audits. The network of qualified auditors is projected to grow in order to enable more reliable and easily accessible monitoring of the members' implementation of the Fair Trade Principles.

Continuing the voluntary national implementation of the **WFTO Fair Trade Retailer Standard²** and in addition to the previously signed agreements regarding Italy and Germany, in 2015 WFTO began discussions to extend its application to France and Australia. By year end, these discussions were still developing positively and more concrete results were expected for 2016.

Representatives of WFTO continued working in 2015 to further **cooperation with several partners** from all over the world. There were meetings (at times virtually only) between WFTO and namely the following partners:

Misereor, Bread for the World, Fair Trade Advocacy Office (FTAO), International Federation of Organic Agriculture Movements (IFOAM), FLO-CERT, Naturland, Fair Trade Towns (FTT), International Trade Centre (ITC), Dutch Association of Worldshops (DAWS), Centre for the Promotion of Imports from developing countries (CBI), Ambiente/Messe Frankfurt, NY Now, IM Fair Trade (Swedish development agency), and several national Fair Trade network organisations.³

B. LEARNING

In 2015, the main goals for WFTO concerning learning were to provide physical space and improved conference programming for good learning experience of members (encourage debates on topics of common concern);

1. Trade for Sustainable Development is a partnership-based programme to support sustainability practices in global supply chains. See more at: <http://www.intracen.org/itc/market-info-tools/voluntary-standards/t4sd-principles-and-signatories/#sthash.CW0fpRs8.dpuf>.

2. The WFTO Retailer Standard, approved by the 2013 AGM, represents the first tool that allows the development of credible monitoring systems to verify the compliance of individual shops against concrete minimum requirements for Fair Trade retailers.

3. These national Fair Trade Networks included namely the (North American) Fair Trade Federation (FTF), Fair Handel (Germany), Fair Trade Forum Indian, the Weltladen-Dachverband (Germany), and AGICES/EquoGarantito (Italy).

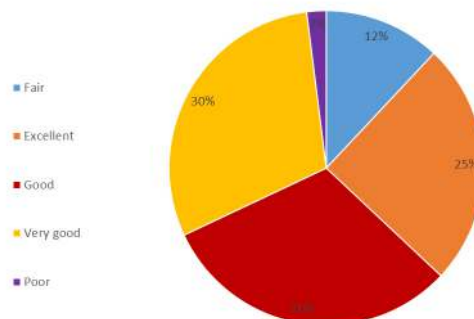
Physical gathering of members is one of the most important activities of the association. It is the time WFTO members do business networking among members and guests, but most of all to learn and exchange ideas and practices. The **13th WFTO Biennial Conference**, in Milan, Italy, offered a great space for that.⁴

Two hundred sixty-five (265) participants from five continents came to attend the **13th wfto Biennial Conference**. This is a record number of participants for a WFTO conference, with 56% of the participants from the southern regions of Africa and Middle East, Asia, and Latin America, and 46% from Europe, North America and Oceania.

Two-thirds of the participants were WFTO members representing the Fair Trade supply chain, while the rest were businesspersons, expert speakers, consultants, and representative of international organisations. **'Trade for Change'** was the conference slogan, highlighting the potential for (Fair) trade to be main catalyst for change.

A large portion of the conference programme talked about the Guarantee System (GS), the experiences of members that underwent the process and the use of the WFTO Label by Guaranteed Members. Sessions on the GS gathered interested attendees who were eager to hear about experiences on Peer visit and monitoring audit by members that had successfully completed the GS process.

WORKSHOPS FEEDBACK



Other parallel sessions discussed relevant issues and topics for the movement such as the concept of 'domestic' Fair Trade, social and solidarity economy, fast fashion and Fair Trade fashion, successful Fair Trade business model, and many more. For more information and details, a separate Conference Report can be consulted [here](#). Overall feedback from participants was very positive, which provided proof of the success of the conference.

Feedback on the content was very satisfactory and encouraging. WFTO wishes to express its gratitude to all who attended and participated in the debates and exchange of ideas to make Fair Trade grow. The WFTO conference was one of the international activities of the 2015 World Fair Trade Week celebration.

4. The World Fair Trade Week attracted the participation of over 30.000 people, 102 CSOs and NGO's representatives, 15 Universities, 285 enterprises, 13 Public Authorities representatives, 15 farmers/producers and 103 Fair Trade producers/professionals. There were almost 65.000 visits to its webpage.

The WFTWeek also included the 5th **International Fair Trade Symposium**, (hosted by the Politecnico de Milano) which gathered researchers and practitioners to share their experience around the topic 'Critically Developing the Fair Trade Movement: Trade justice in food, fashion and craft.'



The project on **Promoting Responsible Investment and Commerce in Europe (PRICE Project)**¹ came to an end in July 2015. For two and a half years WFTO was an active partner in this project. The last months (during 2015) focused on the organisation of the final event on "Strengthening the Links between Fair Trade and Ethical Finance: challenges and solutions", that took place during the 2015 WFTWeek, in Milan, where PRICE also held a stand; WFTO also supported the publication of articles in the WFTO newsletter and social media channels as well as redistribution of the PRICE newsletter, not to mention the finalisation of the GO FAIR App; and attended to the project's Steering Committee and Watchdog Committee meetings.

In addition to project meetings, other partners in the **Food Smart Cities for Development (FSC4D)** project also organised activities to which WFTO was part, namely the People's Expo (June; Milan, Italy), the 3rd World Local Economic Forum (October; Turin, Italy), and the Mayors' Summit for the signature of the Urban Food Policy Pact (October; Milan, Italy).²



C. MARKET ACCESS

The key objectives for WFTO in the domain of market access in 2015 were:

- To increase WFTO brand visibility through social media;
- To increase WFTO presence at large international trade fairs for improved brand visibility at important market places, and facilitate members' attendance in these fairs;

1. The PRICE project aimed at raising public awareness and promoting education to mobilize greater financial support for actions against poverty and for fairer relations between developed and developing countries in the field of responsible investments for fair and sustainable trading activities. The project targeted the general public, policy-makers, NGOs, Ethical Finance Institutions, and investors. It was led by COPADE and involved 9 other European project partners, including several WFTO members.

2. More at <http://www.foodpolicymilano.org/en/food-smart-cities-for-development-2/>

"The peer visit is the best thing about the GS as it allows you to explain your difficulties to someone who has been in a similar situation, and work together to look for solutions." (Vania Rivero, Ayni Bolivia)

VISIBILITY IN MARKETPLACES

WFTO began a long-term investment in promoting its values, Guarantee System, product label and members in different trade fairs. The first experience was in Frankfurt, at Ambiente 2015, followed by NY Now later in the year.



At the **2015 Ambiente** trade show, WFTO organised a Fair Trade section to actively promote Fair Trade products that were being exhibited at the fair.

Nineteen (19) WFTO members were present at the fair and participated in the collective promotion of Fair Trade products at Ambiente, Europe's largest consumer goods trade show attracting 135,000 trade visitors from 150 countries.³ After very positive discussions with Messe Frankfurt/Ambiente organizers, WFTO has now been offered free stand space until 2018.

At the **NY NOW** fair summer edition, WFTO collaborated with North American member Fair Trade Federation (FTF) to promote Fair Trade products at North America's largest gift show.

WORLD FAIR TRADE WEEK AND MILANO FAIR CITY (MILAN, ITALY)

The World Fair Trade Week, in its second edition, is being celebrated biennially in line with the WFTO Conference, namely to encourage collaboration of domestic and local authorities and civil society organisations in promoting Fair Trade and to create wider recognition of Fair Trade products in national and international markets.

The host city for 2015 was Milan, and the events⁴ were co-organised by AGICES/EquoGarantito (Italian General Assembly of Fair Trade) and WFTO Europe, in collaboration with the EU-supported project 'Food Smart Cities for Development' (FSC4D), the Municipality of Milan and Fondazione Cariplo, and with the support from Italian Fair Trade organisations: CTM Altromercato, Altraqualita, Libero Mondo, Botteghe del Mondo, EquoMercato and Chico Mendes.

3. See more at <https://ambiente.messefrankfurt.com/frankfurt/en/besucher/messeprofil/daten-fakten.html?nc>.

4. The World Fair Trade Week is also an event where many international Fair Trade activities take place such as the Fair Trade International Symposium, International Fair Trade Fair, Fair Trade Fashion Show and the WFTO Biennial Conference.

Integrated in the World Fair Trade Week 2015, WFTO co-organised with AGICES-Equo Garantito (Italian General Assembly of Fair Trade) an international trade fair of Fair Trade and ethical products in Milan participated by fair-traders (mostly WFTO members) and Social and Solidarity Economy initiatives.

Held at the heart of Milan, at Fabbrica del Vapore, more than 60 WFTO members (out of over 160 exhibitors) participated in the **Milano Fair City**. It was the fair with the highest attendance of WFTO members and it had more than 30.000 visitors. The role of our Italian partners was key for this success.



EXCELLENCE AND FAIR TRADE COMPLIANCE

WFTO believes that a well functioning Guarantee System and credible procedures improves credibility and is key to maintain and gain market access.

On its second/third year, the **Guarantee System (GS)** was in full swing and already almost half of the WFTO membership were in the various stages of the process. The GS, a series of steps within monitoring cycles, checks Fair Trade compliance of members and identifies weak and strong points. Weak (but non-critical) points are addressed in an Improvement Plan and strong points are nurtured.

A total of 169 members were at different stages of the process. By end of the year, 50 members had finished the GS process and attained the status of 'Guaranteed Fair Trade Organisation'. Forty-two (42) of these had just completed their first cycle, while the remaining 8 were already in their second cycle.

In addition, twenty-five (25) non-trading organisations had also fulfilled their GS requirements. WFTO projected that by end of 2015, all its existing members would have begun the transition to the GS.

However, 30 members failed to meet the deadline to submit their first GS Self Assessment Report (GS SAR), the first component of the process to be fulfilled by members.¹ The implementation of various projects also came to reinforce WFTO and its members' ability to implement the GS successfully. The two projects co-funded by **Misereor and Bread for the World** have significantly contributed to this goal, namely by supporting trainings at different levels and allowing for the provision of direct support to certain members in the Southern regions.

WFTO members have also benefited from the **Fair Trade Finest** project which indirectly aims at supporting the development of a credible GS, supporting some applicants and current members to become guaranteed and promote match-making between supply and demand.²

USE OF THE WFTO LABEL BY FIRST BUYER

The first ever **first-buyer agreement** was signed in January 2015. A first-buyer is a direct buyer of a Guaranteed Member who uses the customised WFTO Label against the payment of a fee and the respect of certain core conditions. This type of agreement is for buyers who are interested in using their own brand to market products of WFTO Guaranteed Members. The customised WFTO Label still retains the name of the guaranteed member where the products were originally sourced from.



D. VOICE

In 2015, in this area WFTO aimed at influencing changes in the rules and practices of conventional international trade through advocacy and campaigning, and increase collaboration with international networks to promote Fair Trade awareness-raising.

It did so by organising several campaigning and advocacy activities and fostering relations with like-minded organisations and networks.

1. This group was the target of specific actions during 2016.
2. The Fair Trade Finest project, a project between CBI and DAWs, has as its main goal to increase exports of Fair Trade Gifts & Living products by €2m in four years (2014-2017). Three strategies have been defined to make this increase possible:
 1. Support selected producers with export coaching; to professionalise their business.
 2. Make sure that a reliable fair trade label is available for these producers, and for all other interested parties (in cooperation with WFTO).
 3. Pro-active matching of supply and demand, between participating producers and buyers. These buyers can be Fair Trade buyers (Worldshops) and regular buyers.

WORLD FAIR TRADE DAY (WFTDAY)

WFTDay was celebrated on 9 May 2015, following the 3-year theme adopted for the years 2015 to 2017.¹ “Be an Agent for Change” is a global call not only to fair traders but especially for consumers, the public in general, to take an active stance and be the catalysts for change themselves. The theme reflects the overall mission of WFTO to enable small marginalised producers improved their livelihoods through Fair Trade. This can be done only through consumer active support.

‘Be is an invitation for participation in the day and not a strident demand for attention. It is not an instruction.

Agent can be an individual - a consumer, a producer, a lobbyist, an event organiser. An agent can also be a company, a retailer, a community, a town. Importantly an agent can also be a product - a shawl or a bag of coffee for example - and this should be addressed in the communications as these ‘agents’ can play a critical role in raising awareness of the issues and providing a solution through the product itself.

Agent for and not of change. An important distinction - for means the agent can support change, and throughout their actions encourage change but they are not themselves the change. Positive **change** in livelihoods of producers, in attitudes of consumers, in trade policies, in the approach of business and retailers.”

WFTO coordinated the global WFTDay campaign but it was members themselves who carried out the celebrations in over 70 countries as part of their commitment to promote Fair Trade (principles 9). Members organised various activities dedicated to celebrating Fair Trade and their achievements as Fair Trade Organisations. The 2015 celebration was unique.



1. After consultation with different groups and with the support of an external expert, in 2014 WFTO had adopted “Be an Agent for Change” as the theme for the World Fair Trade Day 2015 to 2017 celebrations.

While calling for the public to be active agents for change, it was also a good occasion for WFTO members to showcase their agents for change. Social Media channels were buzzing with agents for change. The hashtag #WFTD2015 achieved 2.4 thousand tweets, 56.8 thousand retweets and 14.2 million reach, while #AgentChange achieved 2.3 million reach.

WORLD FAIR TRADE WEEK (MILAN, ITALY)

Just a few days after WFTDay, began the 2nd World Fair Trade Week, a key moment to put Fair Trade in the international agenda and gather the voices within (and outside) the movement to discuss the current situation and the future ahead.

Many of the activities held in the different events of the World Fair Trade Week contributed to larger debates and strategies for the future.



It was also announced that the next Biennial Conference and World Fair Trade Week celebration will be in India in November 2017.



INTERNATIONAL WOMEN'S DAY

In line with the Be An Agent for Change theme, the ‘Women for Change’ slogan was used for the International Women’s Day celebration. Inspiring stories of exceptional women in the Fair Trade chain were featured to motivate other women to become agents for change.

Internally, the small social media campaign endorsed the Gender Policy Working Group’s recommendations to make conscious implementation of principle 6 (Commitment to Non Discrimination, Gender Equity and Women’s Economic Empowerment, and Freedom of Association), since a majority of the producers of WFTO members are women workers, often informal.

ANTI-POVERTY WEEK

WFTO took the opportunity to observe Anti-Poverty Week, which culminated on 17 October 2015, the UN International Day for the Eradication of Poverty. “Break the Chains of Poverty, Be An Agent for Change”.



It was another opportunity for WFTO members and the Fair Trade movement in general to showcase the contribution of Fair Trade in eradicating poverty. Members took advantage of the campaign by putting their work against poverty in the spotlight through social media and the press.

ADVOCACY REPORT

For many years, WFTO coordinates regularly and closely with the **Fair Trade Advocacy Office (FTAO)** to advance its advocacy goals and priorities. As previously planned, in January 2015 WFTO-Global re-joined the Fair Trade Advocacy Office (FTAO), the Brussels-based joint advocacy initiative with WFTO-Europe and Fairtrade International, as a full member. The FTAO speaks out on behalf of the Fair Trade movement for Fair Trade and Trade Justice with the aim to improve the livelihoods of marginalised producers and workers in the South.

As a follow-up to the “Vote for Fair Trade” campaign linked to the European Parliament elections of June 2014 and the election of the new College of Commissioners, the FTAO managed to secure that the new EU Trade Strategy “Trade for All” (adopted on 14 October 2015) included various commitments by the EC to promote Fair Trade, such as via the publication of regular market data in relation to fair and ethical trade markets and the launch of a European Fair and Ethical Trade award for cities in Europe.

Another milestone in 2015 was the launch on 10 November of a research on imbalances of power in banana supply chains, which was presented at the European Parliament at a conference organised by the Fair Trade Advocacy Office in the context of the “Power in Supply Chain” campaign. Most of the policy recommendations included in this report were later taken up by the European Commission. In particular, the EC recognised in its report on Unfair Trading Practices issued on 29 January that Unfair Trading Practices in Europe have an impact on non-EU producers and asked EU Member States to take action to mitigate it.

FAIR TRADE TOWNS CAMPAIGN

During 2015 the number of **Fair Trade Towns** increased from just over 1,600 to 1,764 (a 10% increase globally) in 26 countries. Also to note are several other active campaigns that still needed official declaration.

Tadeusz Makulski of the Polish Fair Trade Association continued as official Representative of WFTO on the Fair Trade Towns International Steering Committee (FTTISC), who directly reports to the WFTO Board on Fair Trade Towns

campaign matters. FTTISC held five meetings via Skype in 2015 as well as a meeting with all national Fair Trade Town coordinators at the International Fair Trade Towns conference in Bristol, UK. Tadeusz also accompanied WFTO President Rudi Dalvai at the FTT Annual Conference in Bristol which saw the launch of the Bristol Resolution on the Sustainable Development Goals.

A Fair Trade Towns Regional Committee was set up by WFTO-LA and CLAC for Latin America and the FTT Ambassador Bruce Crowther held discussions with WFTO Africa, Fairtrade India, WFTO Asia and members of the Pondicherry Fair Trade Town campaign to explore setting up Regional/ National Committees for Asia/India and West Africa/Ghana in line with the ‘Big Tent’ approach.

Work started on the new International Fair Trade Towns website (www.fairtradetowns.org) in 2015.



The International Fair Trade Towns Ambassador and all members of the FTTISC, including the WFTO Representative, continued to provide materials for the website, related social media and the WFTO newsletter.



E. CAPABILITY

WFTO continued to focus its work in 2015 on improving and increasing its organisational capability through good governance, democratic membership structure, efficient decision-making processes, and dynamic, efficient and accountable leadership; as well as a competent operational structure (global office).

A MEMBERSHIP ASSOCIATION

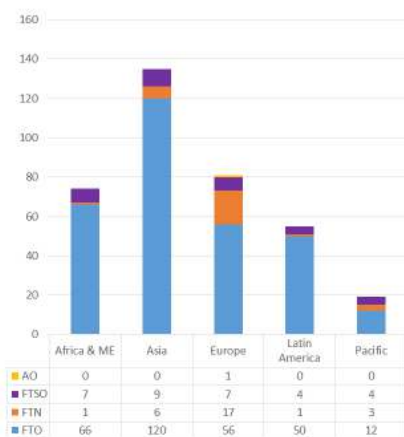
As an association committed to Fair Trade, WFTO continues to attract trading organisations interested in becoming members and being differentiated as Fair Trade Organisations. Forty-five (45) organisations joined WFTO in 2015. Almost half of these new members were from Asia.

While it accepted new members, WFTO had to say goodbye to 21 members that were not able to fulfil membership obligations. To be able to retain membership, an organisation must fulfil two cardinal obligations: monitoring (the Guarantee System steps) and membership fee payment. Membership can be terminated if either of these two are not met. The WFTO global office noted that most underlying causes of terminations were related to financial difficulties.

By the end of 2015, 364 member organisations and 36 individual associates spread across 72 countries comprised WFTO as a network.

The 364 member organizations comprised: 304 Fair Trade Trading Organizations (FTO), 31 Fair Trade Support Organizations (FTSO), 28 national Fair Trade Networks (FTN), as well as and 1 Associate Organization (AO). More than 72% of the members of WFTO were based in Africa, Latin America, Asia and the Middle East, an slight increase (2%) from the previous year. Asia had the most number of members followed by Europe. Membership growth in the Pacific Rim region continued to be a challenge.

MEMBERSHIP TYPES PER REGION



ANNUAL GENERAL MEETING AND BOARD OF DIRECTORS



The Milan 2015 Annual General Meeting (AGM) had the highest number of members physically present since the 2007 AGM in Blankenberge, Belgium. Members unable to be present were also able to participate via electronic voting.

The WFTO Network (also known as the Ning platform) provided a space for discussion but it was noted that the space was not exhaustively used by members for exchange of opinions. There is a challenge for members to become familiar with the tool, while ensuring that it is not abused.

The AGM approved all regular resolutions as well as resolutions a new membership fee structure, the establishment of the WFTO Appeals Committee, and the revised WFTO Advocacy Strategy. In addition, there were resolutions coming from the Milan Conference on topics such as fair prices and fair wages, recognition of country networks, 'domestic' fair trade and gender justice.

Details can be found on the 2015 AGM Minutes.

Rudi Dalvai was re-elected unanimously as President of the WFTO. The AGM also elected other members of the Board of Directors. For the independent Board of Directors, Edwin Bett was elected, while Roopa Mehta and Robert Chase were re-elected for the post.

The new set of regional representatives to sit as members of the Board of Directors were also presented and confirmed by the AGM:

Pieter Swart (Africa & Middle East), Johny Joseph (Asia), Sophie Tack (Europe), Luis Heller (Latin America) and Geoff White (Pacific).

This means WFTO had to say goodbye to four Directors:

- Ana Asti (Latin America);
- Malcolm Curtis (Europe);
- Fred Masinde (Africa & Middle East); and
- Mona El Sayed (independent).





Image: Michael Sarcauga

Following the AGM business, members of Fair Trade Nepal Group presented a situationer on earthquake victims that hit near the capital area of Kathmandu in April 2015. Nepali fair traders were thankful for the support and solidarity from other members and the network.

The newly re-elected President thanked Fair Trade Forum India for accepting to be the co-organiser of the 2017 Biennial Conference, to be held in the Delhi region, in November.

The Board of Directors met in person three times during 2015: in February and September in Culemborg, and in May in Milan. Once again, a considerable part of Board discussions and the majority of (less controversial) decisions continued to take place via email and/or the WFTO Network.

STAFF AND WFTO INTERNAL BODIES

The WFTO Staff, which remained fairly reduced, also suffered a few changes. It was composed of the following:

- Chief Executive: Natália Leal.
- Communications Coordinator: Michael Sarcauga.
- Guarantee System Manager: Tamara Cobussen.
- Finance and Administration Officer: Sylvana Lubuva, until end January 2015; Ajmal Zarifi, since February 2015.
- Membership and Monitoring Officer: Emma Rotman, since July 2015.



As in previous years, the WFTO Office was happy to count on the support of a several **volunteers and interns¹** during 2015. A few consultants have also contributed to our work throughout the year, not to mention all the members that got involved in our Working Groups (WG) and Committees.

Indeed, following the 2015 AGM several new internal bodies were established:

- Gender Policy Working Group Stage 3 (new mandate to go 'Beyond Principle No 6'),
- Fair Wages, Fair Prices Pilot Working Group (new mandate),
- Working Group on Links between Fair Trade and Social and Solidarity Economy (SSE Links WG),
- National networks and WFTO Governance Structure Working Group, and
- Working Group on the Charter of Fair Trade Principles. The previously established Trade Fair Working Group also remained active.

The Standard and Guarantee System Committee (which continued crucial work on this topic) and the Advocacy and Campaigning Committee (which contributed to the new Advocacy and Campaigning Work Plan) were the active Committees during 2015. All remaining committees were deemed inoperational by the Board in their September 2015 meeting.

The practice of regular virtual meetings between the Chief Executive (and other staff) and the regional directors continued in 2015. The Biennial WFTO Conference in Milan then offered an excellent opportunity for a few extra days of joint meeting between the regional coordinators and WFTO staff, to deepen collaboration and plan some of the work ahead.

¹. At the Office, our interns included Natalia Baez Zamudio and Jose Tortosa until Feb. 2015; Teba Fiuza until June; Elisa Agosti Feb-August; Anton Delchev since August and Anthea Vigni since Sept. In addition there was a group of remote social media volunteers that gave an incredible contribution to our online presence: David Kubovsky (Social Media Team Leader), Benjamin Conard, Arielle Anne Axelrod, Anna Quattrone, Holly Nichols, Maddie Greenberg and Viviana Conti. We are extremely thankful to all these and others who have offered their time and expertise to WFTO.

FUNDRAISING

In order to improve its organisational capacity and the added-value delivered to members, one of the main tasks in 2015 continued to be fundraising for the WFTO priority work areas, whenever possible in collaboration with WFTO regions (ex. projects with WFTO-LA, WFTO-Europe/EYD2015 and with WFTO-Asia/SWITCH-Asia). Several projects were drafted and submitted. Two received official approval and were launched during the year (Misereor and BftW; see details above).

FINANCIAL REPORT (SUMMARY)

As common practice, WFTO produced financial accounts for the year 2015, audited by Dubois & Co. The full accounts are available as a separate document.

Core income – the major source of funds for the association, coming from membership and monitoring fees collection – saw an increase of 6.4% compared to the previous year (mostly due to better collection rates), it was 'other income' that suffered a dramatic increase. Increased confidence by donors to work in projects with WFTO has led to grants that significantly contributed to the extra income.

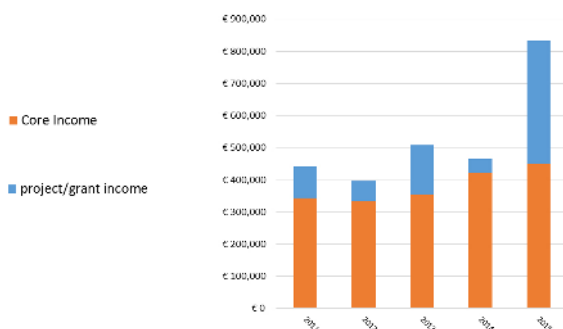
All projects were being co-funded by WFTO.

It is crucial to note however that the core income that covers for the core costs of functioning of the organisation remained relatively stable and it was only WFTO's ability to invest in 'extra activities' that increased considerably. This calls for a high level of financial caution since projects are by definition time limited and, thus, will not affect the long-term financial situation of WFTO. Core income is expected to remain the main source of income for WFTO in the medium-term.

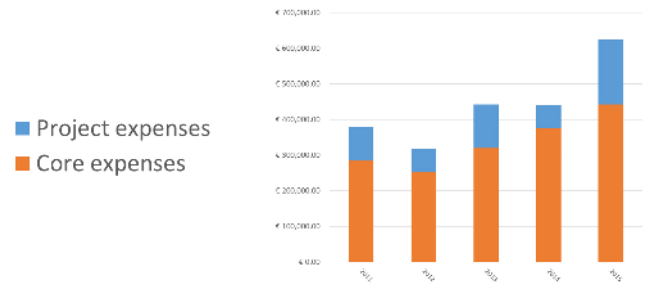
Overall, in 2015 the financial health of the association improved dramatically. WFTO had a end-year profit which allowed to finally start rebuilding the much needed general reserves of the organization (these had been negative for the past years and just slightly positive in 2014).

The factors contributing to this improvement included, among others, the ongoing prudent utilization of funds in all activities, a more effective membership fee collection policy and most relevantly the (co-)funding support from several projects/grant donors.

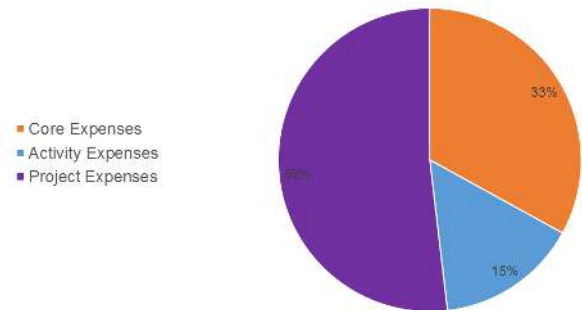
CORE VS OTHER INCOME



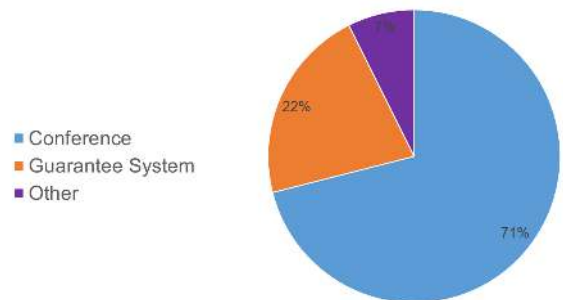
CORE VS PROJECT EXPENSES 2011-2016



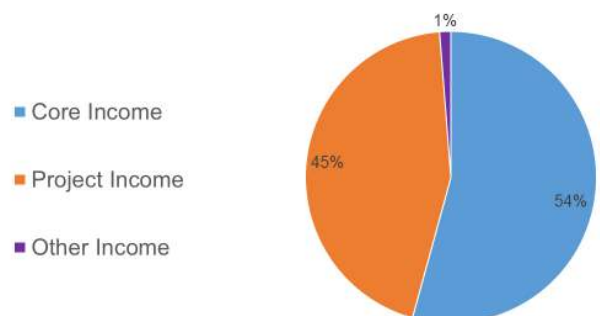
DISTRIBUTION OF EXPENSES



DISTRIBUTION OF PROJECT EXPENSES



DISTRIBUTION OF INCOME





IV. THE WFTO ENLARGED FAMILY




WFTO Regions are separate and legally independent organisations, which share the same ethos and values as WFTO: the commitment to Fair Trade and the WFTO Principles, the goal to support WFTO and its membership (namely in the implementation of the Guarantee System), as well as a joint brand and identity – to mention just a few.

In 2015, all regions continued to support the members in their region to implement the GS and were processing both new applications and SARs under the new System. All WFTO Regions held a regional meeting during the Milan 2015 Conference.

The 2015 milestones in each region is available in their respective Annual Reports, which can be found in their respective websites. Below is a short summary of their most important activities.

Overview of regional achievements and activities during 2015:

	 ASIA	 EUROPE
Credibility & Identity	<ul style="list-style-type: none"> - 23 new members, 24 Guaranteed, total of 135 members - 20 workshops (including training on the GS) in 9 countries. - Use of Google to share translated materials in their own language by members - Development of the 'Who are the Marginalised tool'. - Pilot of the Living Wages tool by 4 members. 	<ul style="list-style-type: none"> 7 new members, 11 Guaranteed total of 81 members. - Nov. 2015: webinar to support members on the implementation of the GS. - Start of the WFTO-Europe strategic plan discussion by the Board of WFTO-Europe (2016-2018).
Learning	<ul style="list-style-type: none"> Fashion Revolution Day events; True Cost movie screening in Islamabad, Pakistan. - Participation in Taiwan Social Enterprise Conference in May and in the ACSC/APF Conference in Kuala Lumpur. - Presentations have been given throughout Asia in various subject. 	<ul style="list-style-type: none"> New newsletter "European FT Shuttle" - New flyer about WFTO and the new GS.
Voice	<ul style="list-style-type: none"> Supported WFTDay celebrations and promoted the #AgentforChange. - Anti-Poverty Week media campaign "what freedom from poverty means" for producers - Encouraged members to join the Ethical Fashion Forum. - Raw materials database developed for all Asian members (office can quickly respond to product enquiries). 	<ul style="list-style-type: none"> Active participation in FTAO team on 'Power in Supply Chains' & 'European Strategy for FT'; meetings with the European institutions and CSO partners. - International Women's Day: twitter event, promotion of women's leadership, and sharing stories. - WFTDay celebrations and launching of the "Power in Supply Chains" campaign. - Participation in other events: Fashion Revolution Day, campaign "Light the way", Fair Trade Breakfast (European Parliament and Belgium Federal Parliament), Development Education and Awareness Raising (DEAR) Fair, moderation of debate on textile supply chain, lecture during European Development Days (EDD). - Organisation of debate "Wear your ideas" on the potential of a fairer textile supply chain (Belgian Fair Trade week). - Contribution to Fair Trade Towns Campaign.
Market Access	<ul style="list-style-type: none"> The Volunteer Internship Program (VIP) has successfully placed volunteers in Mongolia, Thailand, Cambodia and Nepal. 	<ul style="list-style-type: none"> Survey by the WFTO-Europe Retailers and World Shops Committee to assess main FT Retailers Standard practices across Europe.
Capability	<ul style="list-style-type: none"> Office has three members of staff. - WFTO-Asia continues to be registered in the Philippines and is applying for registration in Thailand - Board met five times including one in person meeting in Milan in May. 	<ul style="list-style-type: none"> 3 physical Board meetings held over the year and 8 meetings held via Skype. - Several interns and volunteers from different nationalities. - Fundraising: several calls submitted.

			
Credibility & Identity	<p>4 new members, 1 guaranteed, total of 55 members</p> <ul style="list-style-type: none"> - Implementation of communications tools to help promotion of WFTO Label, WFTDay celebration and other key events. 	<p>11 new members, 11 Guaranteed, total of 74 members</p>	<p>No new member, 3 guaranteed, total of 19 members</p> <ul style="list-style-type: none"> - Lost of member Global Crafts.
Learning	<p>Participation of 16 WFTO-LA's members in workshops developed for the biennial conference and AGM of WFTO in Milan.</p> <ul style="list-style-type: none"> - Online trainings on the Guarantee System members. 	<ul style="list-style-type: none"> - Participated at the Global Conference on Home Based Workers held in New Delhi, India, part of the Women in Informal Employment Organizing and Globalizing (WIEGO) partnership. 	<p>Regional meeting in Milan.</p>
Voice	<p>Supported WFTDay celebrations.</p> <ul style="list-style-type: none"> - Started work with CLAC on joint campaign on Fair Trade Towns: "Ciudades y Pueblos Latinoamericanos de Comercio Justo", including a set of criteria adapted to the region. 	<p>Supported WFTDay celebrations and encouraged members to talk about Fair Trade and share their experiences.</p> <ul style="list-style-type: none"> - Newsletter allowing members to share their work and experiences. 	<p>Done by members in their local contexts/markets.</p>
Market Access	<p>Supported members' participation in several fairs (Biofach, Ambiente, NY Now, etc).</p> <ul style="list-style-type: none"> - 17 members participated in the Milano City Fair, in the framework of the 2015 WFTWeek. 	<p>Participation in a number of trade fairs. Some of the members also participated at Ambiente and Dortmund.</p>	<p>Participation at the WFTO booth in NY NOW - outreach to potential members.</p> <p>Otherwise efforts are at the local country level.</p>
Capability	<p>All regional Board's meetings held virtually.</p> <ul style="list-style-type: none"> - Various meetings with different organizations interested in Fair Trade and the GS. - Fundrasing for project to carry out the Guarantee System's activities with members submitted to external donors. - Members of WFTO-LA participated in the various WFTO working groups. 	<p>Board re-constituted, female Chairperson.</p> <ul style="list-style-type: none"> - Main sources of financial income: external donors (Misereor, WIEGO) and Membership Fee. 	<p>There is no regional structure in Pacific, so there was no activity in this area.</p>

V. OUR SUPPORTERS

Some of the activities developed and results achieved throughout 2015 would not have been possible to this extent without the contribution of other organisation and individuals, which have supported our work – whether financially or in kind.

WFTO would like to thank them all and extend a particular appreciation to the external donors who have contributed to the WFTO 2015 budget and activities:

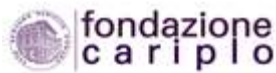
- Misereor (Germany), for their support towards the implementation of the Guarantee System, including the training of auditors, peers, regional staff and participation in trade fairs.
- CTM Altrmercato (Italy), for supporting the implementation of the Guarantee System;



- Bread for the World (Germany), for their support towards the implementation of the Guarantee System, including the provision of technical support to WFTO members an organisation of expert meetings.
- Oxfam Intermón (Spain) for supporting the Fair Price Fair Wages (FPFW) Working Group;



- Cariplo Foundation (Italy), for cooperating on and supporting the WFTO 2015 Conference, as well as other activities during the 2nd World Fair Trade Week in Milan;



VI. ANNEXES

Balance Sheet 2015	31st December 2015	31st December 2014
	€	€
FIXED ASSETS		
Tangible fixed assets		
Other fixed assets	1.027	3.899
Total tangible assets	<u>1.027</u>	<u>3.899</u>
CURRENT ASSETS		
Debtors and other receivables		
Trade debtors (members)	6.555	18.574
Other receivables	57.419	29.919
	<u>63.974</u>	<u>48.493</u>
Liquid assets	323.537	182.155
Total current assets	<u>387.511</u>	<u>230.648</u>
CURRENT LIABILITIES, ACCRUALS AND DEFERRED INCOME		
Creditors	10.817	18.572
Loans	0	15.000
Taxation and social security	15.604	31.862
Accruals and deferred income	148.856	166.971
	<u>175.277</u>	<u>232.405</u>
Current assets minus current liabilities	<u>212.234</u>	<u>-1.757</u>
Assets minus current liabilities	<u><u>213.261</u></u>	<u><u>2.142</u></u>
LONG TERM LIABILITIES		
Long term liabilities	-	-
RESERVES		
WFTO Brand Protection	-	3.000
Other reserves	213.261	-856
	<u>213.261</u>	<u>2.144</u>
	<u>213.261</u>	<u>2.144</u>

Income Statement 2015

	Actual 2015	Budget 2015	Actual 2014
	€	€	€
INCOME			
Membership Fees	449.178	395.000	421.902
Project/Grant	372.429	267.520	43.591
Other	10.392	50	422
Total Income	<u>831.999</u>	<u>662.570</u>	<u>465.915</u>
EXPENSES			
Employee expenses	164.598	211.175	196.589
Depreciation fixed assets	3.422	3.500	789
	<u>3.422</u>	<u>3.500</u>	<u>789</u>
Other operating expenses			
General expenses	26.085	32.400	68.853
Housing expenses	14.524	14.930	15.315
Activity expenses Advocacy	5.000	5.000	5.000
Activity expenses WFTO	410.376	386.197	154.503
	<u>455.985</u>	<u>438.527</u>	<u>243.671</u>
Total expenses	<u>624.005</u>	<u>653.202</u>	<u>441.049</u>
	207.994	9.368	24.866
Interest income and expenses			
Interest and similar income	1.444	-	358
Interest and similar expenses	-1.679	-6.000	-1.754
	<u>3.123</u>	<u>-6.000</u>	<u>-1.396</u>
NET (DEFICIT)/SURPLUS FOR THE YEAR	<u>211.117</u>	<u>3.368</u>	<u>23.470</u>
APPROPRIATION OF RESULTS			
WFTO Brand Protection	3.000-		3.000
Other reserves	214.117		20.470
	<u>211.117</u>		<u>23.470</u>

List of WFTO members, as of 31 December 2015

ID	Organisation Name	Country	Region	Type of Member	Member since
2	Association for Craft Producers (ACP)	Nepal	Asia	FTO	2003
15	Apikri	Indonesia	Asia	FTO	2000
17	Aranya Crafts Ltd.	Bangladesh	Asia	FTO	2000
19	Fédération Artisans du Monde	France	Europe	FTN	2002
20	Artisanat Sel	France	Europe	FTO	2003
21	Arum Dalu Mekar (P.T.)	Indonesia	Asia	FTO	2004
22	Asociación Artesanal Señor de Mayo (ASARBOLSEM)	Bolivia	Latin America	FTO	2000
24	Asha Handicrafts Association	India	Asia	FTO	1998
31	Assisi Garments	India	Asia	FTO	2004
34	BAFTS - British Association of Fair Trade Shops	United Kingdom	Europe	FTN	2002
36	Bamenda Handicraft Cooperative Society Limited	Cameroon	Africa & ME	FTO	1997
37	Barcelona Multi-Purpose Co-op. Inc. (BMPCI)	Philippines	Asia	FTO	2000
38	Bangladesh Hosto Shilpo Ekota Sheba Songshta (BaSE)	Bangladesh	Asia	FTO	1999
42	Blue Hand LLC	United States	Pacific	FTO	1998
44	Bombolulu Workshops	Kenya	Africa & ME	FTO	1998
54	Camari	Ecuador	Latin America	FTO	1997
55	Candela Peru	Peru	Latin America	FTO	1998
57	Community Crafts Assoc of the Philippines (CCAP)	Philippines	Asia	FTO	1997
62	CHILDREN-Nepal	Nepal	Asia	FTSO	2002
64	Intercrafts Perú SAC	Peru	Latin America	FTO	2002
69	Comparte	Chile	Latin America	FTO	1998
71	Contigo Fairtrade GmbH	Germany	Europe	FTO	2004
74	CORR - The Jute Works	Bangladesh	Asia	FTO	1998
75	Craft Link	Vietnam	Asia	FTO	2002
77	Craft Aid Mauritius	Mauritius	Africa & ME	FTO	2001
80	CTM Altromercato	Italy	Europe	FTO	1998
84	Development Wheel (DEW)	Bangladesh	Asia	FTSO	2001
91	dwp eG	Germany	Europe	FTO	1996
92	ECOTA National Fair Trade Network of Bangladesh	Bangladesh	Asia	FTN	1998
94	European Fair Trade Association (EFTA)	Netherlands	Europe	FTN	1998
96	El Puente GmbH	Germany	Europe	FTO	1998
98	Equitable Marketing Association (EMA)	India	Asia	FTO	1998
101	Equo Mercato Societa' Cooperativa	Italy	Europe	FTO	1999
102	Eswatini Swazi Kitchen	Swaziland	Africa & ME	FTO	2009
103	Estacion A - Nucleo Cultural	Paraguay	Latin America	FTO	2004
107	EZA Fairer Handel GmbH	Austria	Europe	FTO	1998
116	Fair Trade Group Nepal (FTGN)	Nepal	Asia	FTN	1998
120	Fundación Sinchi Sacha	Ecuador	Latin America	FTO	1998
123	Gebana Ag	Switzerland	Europe	FTO	1998
124	GEPA The Fair Trade Company	Germany	Europe	FTO	1998
125	Get Paper Industry (GPI)	Nepal	Asia	FTO	2003
128	Fair Trade Company - People Tree Japan	Japan	Pacific	FTO	1998
129	Godavari Delta Women Lace Artisans Coop Cottage Industrial Society Ltd.	India	Asia	FTO	1998
130	Getting Old Is To Grow Society (GOIG)	Tanzania	Africa & ME	FTO	2002
131	Golden Palm Crafts (Pvt) Ltd	Sri Lanka	Asia	FTO	1998
132	Gospel House Handicrafts Ltd	Sri Lanka	Asia	FTO	1998
136	Green Net Cooperative	Thailand	Asia	FTO	2003
141	Holy Land Handicraft Cooperative Society	Palestinian Authority	Africa & ME	FTO	1998
142	Honey Care Africa Limited	Kenya	Africa & ME	FTO	2004
145	IFOAM - Organics International	Germany	Europe	AO	2002
147	Imagination	India	Asia	FTO	1999
148	International Resources for Fairer Trade (IRFT)	India	Asia	FTSO	1998
150	Oxfam Intermón	Spain	Europe	FTSO	2000
160	Kazuri 2000 Limited	Kenya	Africa & ME	FTO	2004
165	Kisumu Innovation Centre Kenya (KICK)	Kenya	Africa & ME	FTO	1998
170	Kumbeshwar Technical School (KTS)	Nepal	Asia	FTO	2002
172	Kwanza Collection Company Ltd	Tanzania	Africa & ME	FTO	2003
174	La Maison Afrique FAIR TRADE AB	Sweden	Europe	FTO	2002
176	Libero Mondo Scs. Arl.	Italy	Europe	FTO	2003
178	Machakos Co-operative Union Ltd (MCU)	Kenya	Africa & ME	FTO	1998
179	Madhya Kalikata Shilpangan (MKS)	India	Asia	FTO	1997
180	OXFAM Magasins du Monde	Belgium	Europe	FTO	2000
181	Mahaguthi Craft with Conscience	Nepal	Asia	FTO	2002

ID	Organisation Name	Country	Region	Type of Member	Member since
183	Manos Amigas S.A.	Peru	Latin America	FTO	2002
184	Manushi	Nepal	Asia	FTO	2003
187	Maquita Cushunchic (MCCH)	Ecuador	Latin America	FTO	1998
191	Handicraft Marketing Company Tanzania Ltd (MIKONO)	Tanzania	Africa & ME	FTO	1998
194	Mitra Bali Fair Trade	Indonesia	Asia	FTO	2000
195	MarketPlace: Handwork of India	United States	Pacific	FTO	1998
197	Mereville Trust	India	Asia	FTO	2004
198	Omba Arts Trust	Namibia	Africa & ME	FTO	2000
201	National Association of Women's Organisations (NAWOU)	Uganda	Africa & ME	FTO	1998
207	Centrum Mondiaal	Netherlands	Europe	FTN	2002
208	Noah's Ark International Exports	India	Asia	FTO	2002
210	North & South Fair Trade AB	Sweden	Europe	FTO	1998
211	Nyabigena Soapstone Carvers Organization	Kenya	Africa & ME	FTO	2005
218	Oxfam Australia Trading Pty Ltd	Australia	Pacific	FTO	1989
222	Panay Fair Trade Center	Philippines	Asia	FTO	1999
224	Indonesian People's handicraft foundation (Pekerti)	Indonesia	Asia	FTO	1998
226	Phontong Handicrafts Cooperative and Cama Crafts	Laos	Asia	FTO	1998
228	Plate-forme pour le Commerce Equitable (PFCE)	France	Europe	FTN	2002
229	People's Org. For Dev. Import and Export (PODIE)	Sri Lanka	Asia	FTO	1998
230	Polle Unnoyn Prokolpo (PUP)	Bangladesh	Asia	FTO	1999
232	PROFAIRTRADE Development Agency (formerly Preda Fair Trade Organization)	Philippines	Asia	FTO	1999
233	Presbyterian Handicraft Centre (PRESCRAFT)	Cameroon	Africa & ME	FTO	1998
241	Artesanias Pueblos del Sur - Chile	Chile	Latin America	FTO	2011
243	The House of Fair Trade	Sweden	Europe	FTO	2002
249	Sackeus AB	Sweden	Europe	FTO	1998
250	SAFFY, Inc.	Philippines	Asia	FTO	1998
252	Salay Handmade Products Industries Inc.	Philippines	Asia	FTO	2002
253	Corporación Gruppo Salinas	Ecuador	Latin America	FTO	2004
255	Sana Hastakala	Nepal	Asia	FTO	2003
258	Sasha Exports Unit of Sasha Association for Craft Producers	India	Asia	FTO	1998
259	Stichting SawaHasa (SawaHasa Foundation)	Netherlands	Europe	FTO	2004
261	SERRV International	United States	Pacific	FTO	1989
266	SHARE - Self Help Association for Rural Education and Employment	India	Asia	FTO	1998
268	Shilpa Trust	India	Asia	FTO	1998
269	Shared Interest Society Ltd	United Kingdom	Europe	FTSO	1995
273	Silence	India	Asia	FTO	1998
274	Sindyanna of Galilee	Israel	Africa & ME	FTO	2003
275	SIPA Fair Deal Trust	India	Asia	FTO	1991
279	Smolart Self-Help Group	Kenya	Africa & ME	FTO	2004
281	Solidar'Monde	France	Europe	FTO	2004
282	Southern Partners and Fair Trade Corporation (SPFTC/Trufood)	Philippines	Asia	FTO	2003
284	Sunderban Khadi and Village Ind Society (SKVIS)	India	Asia	FTO	1997
286	Sunbula	Palestinian Authority	Africa & ME	FTO	1998
288	Thanapara Swallows Development Society	Bangladesh	Asia	FTO	1999
291	Tampereen Kehityskauppa	Finland	Europe	FTO	1998
293	Tara Projects	India	Asia	FTO	1998
295	Teddy Exports	India	Asia	FTO	1997
296	Ten Thousand Villages USA	United States	Pacific	FTO	1989
297	ThaiCraft Fair Trade Company Limited	Thailand	Asia	FTO	1995
299	Thai Tribal Crafts Fair Trade Co. Ltd.	Thailand	Asia	FTO	2002
300	Top QualiTea -Tea Import and Consultancy	Germany	Europe	FTSO	1998
301	Trade Aid Importers Ltd	New Zealand / Aotearoa	Pacific	FTO	1998
303	Traidcraft Exchange	United Kingdom	Europe	FTSO	1998
305	Trinity Jewellery Crafts	Kenya	Africa & ME	FTO	1998
308	Ten Thousand Villages Canada	Canada	Pacific	FTO	1998
315	Undugu Fair Trade Limited (formerly Undugu Society of Kenya)	Kenya	Africa & ME	FTO	1998
318	Usha Handicrafts	Bangladesh	Asia	FTO	1998
326	Women's Skills Development Organization (WSDO)	Nepal	Asia	FTO	2002
332	Threads of Yunnan/Yunnan Danyun Fair Trade Development Co Ltd.	China	Asia	FTO	2002
339	Fundación Chol-Chol	Chile	Latin America	FTO	2005
342	Lombok Putri Cenderamata - Lombok Pottery Centre (LPC)	Indonesia	Asia	FTO	2004
347	Barbosa Fair Trade	Netherlands	Europe	FTO	2005
348	IDEAS (Iniciativas de Economía Alternativa y Solidaria)	Spain	Europe	FTO	2004
349	ALTRAQUALITA - Piccola Soc. Coop. a Resons. Ltd.	Italy	Europe	FTO	2007

ID	Organisation Name	Country	Region	Type of Member	Member since
356	Trade Aid Integrated	Ghana	Africa & ME	FTO	2005
359	Coronilla S.A.	Bolivia	Latin America	FTO	2005
361	African Home Creative Homeware	South Africa	Africa & ME	FTO	2005
373	Creative Handicrafts	India	Asia	FTO	2005
382	WEAN Multipurpose Cooperative Ltd.	Nepal	Asia	FTO	2006
385	Artisans Association of Cambodia (AAC)	Cambodia	Asia	FTN	2005
386	Boutic Ethic	France	Europe	FTO	2005
389	CRC Exports Private Limited	India	Asia	FTO	2005
391	Importadora Exportador DELTA s.a.c. Peru	Peru	Latin America	FTO	2005
393	Fundación Pro Pueblo	Ecuador	Latin America	FTO	2006
398	Maya Organic	India	Asia	FTO	2008
400	Associazione Generale Italia Commercio Equo e Solidale (AGICES)	Italy	Europe	FTN	2006
403	New Internationalist Publications Pty Ltd (Australia)	Australia	Pacific	FTSO	2005
404	Red Uniendo Manos Perú "Bridge of Hope"	Peru	Latin America	FTO	2005
413	Egypt Crafts / Fair Trade Egypt Ltd	Egypt	Africa & ME	FTO	2008
415	Habitat Integrated Pakistan (HIP)	Pakistan	Asia	FTO	2010
419	Ankur Kala	India	Asia	FTO	2007
420	APTEC Peru	Peru	Latin America	FTO	2007
438	Gone Rural Pty Ltd	Swaziland	Africa & ME	FTO	2006
439	Streetwires Artist Collective	South Africa	Africa & ME	FTO	2006
442	Fair Trade Association of Australia and New Zealand (FTAANZ)	Australia	Pacific	FTN	2006
443	Artesanato Solidário	Brazil	Latin America	FTSO	2006
445	Frutos de los Andes Fruandes Ltda	Colombia	Latin America	FTO	2006
452	Lao Sericulture Co. Ltd.	Laos	Asia	FTO	2006
453	Finnish Association of Worldshops	Finland	Europe	FTN	2006
461	Lanka Lamai	Netherlands	Europe	FTO	2006
462	Ecoffins (former Weiming furniture)	United Kingdom	Europe	FTO	2006
464	Coordinadora Estatal de Comercio Justo - CECJ	Spain	Europe	FTN	2007
466	Tahoua Import	Netherlands	Europe	FTO	2007
468	Dhaka Handicrafts Ltd.	Bangladesh	Asia	FTO	2013
469	Palestinian Agricultural Relief Committees (PARC) Fair Trade Department	Palestinian Authority	Africa & ME	FTSO	2006
472	Arbeitsgemeinschaft zur Foerderung der Weltlaeden (ARGE)	Austria	Europe	FTN	2007
476	Au-delà des Frontières (ADDF)	France	Europe	FTO	2006
477	Forest Management and Product Certification Service (FORCERT)	Papua New Guinea	Pacific	FTSO	2006
482	Fair Trade Forum India (FTF)	India	Asia	FTN	2006
484	Fundación Silataj	Argentina	Latin America	FTO	2007
486	Fundación Haciendas del Mundo Maya A.C.	Mexico	Latin America	FTSO	2007
491	Textielwerkplaats Sari V.O.F.	Netherlands	Europe	FTO	2007
496	Coordinadora Latinoamericana y del Caribe de Pequeños Productores de Comercio Justo (CLAC)	El Salvador	Latin America	FTN	2007
499	Oxfam Hong Kong	Hong Kong	Asia	FTSO	2007
500	BRAC-Aarong	Bangladesh	Asia	FTO	2007
501	The Organisation of Swedish Fair Trade Retailers	Sweden	Europe	FTN	2007
502	Township Patterns cc	South Africa	Africa & ME	FTO	2007
508	Uganda Crafts 2000 Ltd	Uganda	Africa & ME	FTO	2007
510	JW Productions Pvt Ltd	India	Asia	FTO	2008
512	Mai Savanh Lao	Laos	Asia	FTO	2008
518	C C Shroff Self Help Centre	India	Asia	FTO	2007
522	Global Mamas	Ghana	Africa & ME	FTO	2007
523	Cottage Industries	India	Asia	FTO	2007
526	Kagera Cooperative Union Ltd	Tanzania	Africa & ME	FTO	2007
528	Allpa S.A.C.	Peru	Latin America	FTO	2008
529	Casa Romero	Mexico	Latin America	FTO	2007
530	CTM Agrofair Italy	Italy	Europe	FTO	2007
535	Cards from Africa	Rwanda	Africa & ME	FTO	2007
540	Selyn Exporters Ltd	Sri Lanka	Asia	FTO	2007
542	Fundacion Adsis - Equi Mercado	Spain	Europe	FTO	2007
543	Nepal Leprosy Trust	Nepal	Asia	FTO	2007
544	Fair Trade Federation	United States	Pacific	FTN	2007
551	Kenya Federation for Alternative Trade - KEFAT	Kenya	Africa & ME	FTN	2008
553	Khoisan Trading Co Ltd	South Africa	Africa & ME	FTO	2008
557	Ambala Hammocks	India	Asia	FTO	2007
560	Naturveda Biotech Pvt Ltd	India	Asia	FTO	2007
561	Muya Ethiopia PLC	Ethiopia	Africa & ME	FTO	2007
564	Fair Trade Denmark	Denmark	Europe	FTN	2007

ID	Organisation Name	Country	Region	Type of Member	Member since
569	Onda Solidária	Brazil	Latin America	FTO	2008
573	El Tucan GmbH	Switzerland	Europe	FTO	2007
574	Institute for Community Partnership (ICP)	Palestinian Authority	Africa & ME	FTSO	2007
576	Bostex plc (soleRebels)	Ethiopia	Africa & ME	FTO	2008
577	CFM Market Linkages P Ltd (formerly Community friendly Movement)	India	Asia	FTO	2008
579	People Tree Ltd	United Kingdom	Europe	FTO	2007
590	BODHI	India	Asia	FTO	2008
592	IM Individuell Människohjälp/IM Fair Trade	Sweden	Europe	FTSO	2008
594	Pushpanjali Fair Trade (P) Ltd (PFT)	India	Asia	FTO	2008
601	BHcrafts doo	Bosnia and Herzegovina	Europe	FTO	2008
607	Vietnam Rural Industries Research and Development Institute (VIRI)	Vietnam	Asia	FTSO	2008
608	En Gry og Sif	Denmark	Europe	FTO	2008
611	Little Smile Organic Pvt. Ltd.	Sri Lanka	Asia	FTO	2009
614	MESH (Maximizing Employment to Serve the Handicapped)	India	Asia	FTO	2009
616	FAIR	Italy	Europe	FTO	2009
622	AHA Bolivia	Bolivia	Latin America	FTO	2009
629	uSisi Designs	South Africa	Africa & ME	FTO	2010
631	Manos del Uruguay	Uruguay	Latin America	FTO	2009
638	Mai Vietnamese Handicrafts MVH	Vietnam	Asia	FTO	2009
642	Evangelical Social Action Forum (ESAF) - Business Development Service	India	Asia	FTO	2009
643	Training, Assistance and Rural Advancement NGO (TARANGO) - Handicraft Programme	Bangladesh	Asia	FTO	2009
645	alexe - International Fair Trade Company (Crearte)	Guatemala	Latin America	FTO	2009
648	Raymisa S.A.	Peru	Latin America	FTO	2010
654	Ravinala Sarl	Madagascar	Africa & ME	FTO	2009
658	Turqle Trading	South Africa	Africa & ME	FTO	2009
660	Fundación COPADE España	Spain	Europe	FTSO	2010
664	Fair Trade Advocacy Office (FTAO) and EFTA Public Affairs team	Belgium	Europe	AO	na
665	FairMail Cards B.V.	Netherlands	Europe	FTO	2008
666	Kiej de los Bosques S.A.	Guatemala	Latin America	FTO	2010
667	Fundación COPADE Honduras	Honduras	Latin America	FTO	2010
672	Kisac Fair Trade Ltd	Kenya	Africa & ME	FTO	2010
673	The Basecamp Maasai Brand	Kenya	Africa & ME	FTO	2009
675	Crossroads Foundation Ltd.	Hong Kong	Asia	FTSO	2014
678	Polskie Stowarzyszenie Sprawiedliwego Handlu "Trzeci Swiat i My" / The Polish Fair Trade Association "The Third World and Us"	Poland	Europe	FTO	2010
679	Re-wrap association	United Kingdom	Europe	FTO	2010
682	Shapla Neer	Japan	Pacific	FTSO	2010
685	Associazione Botteghe del Mondo Italia	Italy	Europe	FTN	2010
688	Fair Trade Lebanon	Lebanon	Africa & ME	FTSO	2010
690	Beas y Tapia Ltda.	Chile	Latin America	FTO	2012
692	Craftbeauty Workshop	Vietnam	Asia	FTO	2010
693	Shiana LLC	Thailand	Asia	FTO	2010
694	Ecoandino sac	Peru	Latin America	FTO	2010
697	Third World Craft Nepal	Nepal	Asia	FTO	2010
698	Ayni Bolivia	Bolivia	Latin America	FTO	2010
700	Freeset Bags and Apparel Private Limited	India	Asia	FTO	2010
701	WEAVE (Women's education for advancement and empowerment)	Thailand	Asia	FTO	2010
703	Baladarshan	India	Asia	FTO	2010
704	E-shop Africa Company Ltd	Ghana	Africa & ME	FTO	2010
707	Association romande des Magasins du Monde (ASRO)	Switzerland	Europe	FTN	2010
708	Swazi Art / Doerfler Bauer GbR	Germany	Europe	FTO	2010
709	Opportunity International-Nicaragua	Nicaragua	Latin America	FTSO	2011
711	Sabahar Private Limited Company (PLC)	Ethiopia	Africa & ME	FTO	2010
712	Cojolya Association of Mayan Women Weavers	Guatemala	Latin America	FTO	2010
713	Mary and Martha Mongolia Ltd.	Mongolia	Asia	FTO	2010
714	Kuen S.A.	Ecuador	Latin America	FTO	2010
716	Fairtrade Czech Republic and Slovakia	Czech Republic	Europe	FTN	2010
717	Elvang Denmark A/S	Denmark	Europe	FTO	2010
718	Villageworks Songkhem	Cambodia	Asia	FTO	2011
724	Calypso - Chile Glass Fusing	Chile	Latin America	FTO	2010

ID	Organisation Name	Country	Region	Type of Member	Member since
725	Cooperative Rurale "Maam samba" de Ndem	Senegal	Africa & ME	FTO	2011
729	FairTrade ChiangMai Co.,Ltd.	Thailand	Asia	FTO	2015
730	Weltladen-Dachverband e.V. (WL-DV)	Germany	Europe	FTN	2010
731	Tuyu BV	Netherlands	Europe	FTO	2011
732	Gafreh	Burkina Faso	Africa & ME	FTO	2011
733	Perfection Plus Ltd	Kenya	Africa & ME	FTO	2011
738	Fair Seeds LCD	Denmark	Europe	FTSO	2011
742	Peoples Coffee	New Zealand / Aotearoa	Pacific	FTO	2012
745	Bawa La Tumaini Ltd	Kenya	Africa & ME	FTO	2011
748	Fundación Chankuap - Recursos Para El Futuro	Ecuador	Latin America	FTO	2011
750	Glenart Trading (Pty) Ltd.	South Africa	Africa & ME	FTO	2011
751	The Fair Trade Furniture Co Ltd	United Kingdom	Europe	FTO	2012
754	Hold The Future Centre	Vietnam	Asia	FTO	2011
756	Fundación Fortalecer	Argentina	Latin America	FTSO	2011
757	Fair Trade Scotland Limited	United Kingdom	Europe	FTO	2014
758	Zimele Developing Community Self-Reliance	South Africa	Africa & ME	FTSO	2012
760	ONG Santa Maria de Buena Fe	Chile	Latin America	FTO	2012
772	Bethlehem Fair Trade Artisans (BFTA)	Palestinian Authority	Africa & ME	FTO	2012
775	Gourmet Gardens Ltd	Uganda	Africa & ME	FTO	2011
779	The Ants Craft Pvt Ltd	India	Asia	FTO	2012
780	Easy Afric Designs Limited	Uganda	Africa & ME	FTO	2012
781	Cocoon Promotions cc T/a Rain	South Africa	Africa & ME	FTO	2011
783	Agrupación de Artesanos Manos del Bio Bio	Chile	Latin America	FTO	2013
786	MAROMA	India	Asia	FTO	2012
787	Auomira Exports	India	Asia	FTO	2012
791	Kapula Candles South Africa Pty Ltd	South Africa	Africa & ME	FTO	2015
792	Royal Knit SAC	Peru	Latin America	FTO	2012
793	Bean There Coffee Company (Pty) Ltd	South Africa	Africa & ME	FTO	2013
794	Prosperity Candle	United States	Pacific	FTO	2012
795	Sadhna	India	Asia	FTO	2012
796	TWINE	Taiwan	Asia	FTO	2013
797	Fair Monkey Ekonomisk Förening	Sweden	Europe	FTO	2012
798	Palestinian Agricultural cooperatives union (PACU)	Palestinian Authority	Africa & ME	FTSO	2015
800	African Baby Carrier CCA	South Africa	Africa & ME	FTO	2013
802	WomenCraft Social Enterprise	Tanzania	Africa & ME	FTO	2012
810	Chrisams Designs Ltd	Uganda	Africa & ME	FTO	2015
811	Cracode (Cultural Crafts Consultants & Design Co. Ltd.)	Tanzania	Africa & ME	FTO	2014
812	Crafts Caravan	Kenya	Africa & ME	FTO	2013
814	Asociación Indígena Relmu Witrál	Chile	Latin America	FTO	2013
815	SeeMe bv	Netherlands	Europe	FTO	2013
816	Last Forest Enterprises Pvt. Ltd.	India	Asia	FTO	2012
819	Y'abal Handicrafts	Guatemala	Latin America	FTO	2013
826	Shared Earth UK Ltd.	United Kingdom	Europe	FTO	2013
827	Dr. Bronner's Magic Soaps	United States	Pacific	FTO	2013
829	Esencia ApS	Denmark	Europe	FTO	2013
832	Top of the World Coffee Pvt. Ltd.	Nepal	Asia	FTO	2015
833	Tunisian American Young Professionals (TAYP)	United States	Pacific	FTSO	2014
834	Bio Fair Trade Comercio e Exportação de Produtos Artesanais Ltda.	Brazil	Latin America	FTO	2013
837	New Skill and Development Learning Experience (New SADLE)	Nepal	Asia	FTO	2014
838	SABALA (Sabala Handicrafts)	India	Asia	FTO	2014
839	Joann Fair Trade Power	Hong Kong	Asia	FTO	2014
840	PIMALPAKA	Peru	Latin America	FTO	2014
842	Fundacion Tradiciones Mayas (FTM)	Guatemala	Latin America	FTO	2014
844	Souvenir Museum Verdes y Colores	Costa Rica	Latin America	FTO	2014
845	Art Brasilis (Brazil Concept comércio, confecção e exportação de produtos artesanais Ltda.	Brazil	Latin America	FTO	2014
846	EMPREDIEM SPA	Chile	Latin America	FTO	2014
847	Kiboko Leisure Wear	Kenya	Africa & ME	FTO	2014
848	Jedando Modern Handicrafts	Kenya	Africa & ME	FTO	2014
849	Village Industry PLC	Ethiopia	Africa & ME	FTO	2014
851	Chotanagpurgruppe - Faire Handelsgesellschaft mbH	Germany	Europe	FTO	2014
852	Lemberona Handels gmbH	Austria	Europe	FTO	2014
854	Solid Rock Association	Ghana	Africa & ME	FTSO	2015
855	SHISHU POLLI PLUS (SPP)	Bangladesh	Asia	FTSO	2014
856	DFTA (Domestic Fair Trade Association)	United States	Pacific	FTN	2014
857	Kitengela Hot Glass LTD	Kenya	Africa & ME	FTO	2015

ID	Organisation Name	Country	Region	Type of Member	Member since
858	Mifuko Oy	Finland	Europe	FTO	2014
859	Pebble Hathy Bunano Proshikon Society (HBPS)	Bangladesh	Asia	FTO	2014
860	Prokritee	Bangladesh	Asia	FTO	2014
861	One Planet Café Ltd. (OPC) (Kabushiki Gaisha Wanpuraanettokafe)	Japan	Pacific	FTO	2014
862	Belgian Fair Trade federation (BFTF)	Belgium	Europe	FTN	2014
863	Island Spirit	United Kingdom	Europe	FTO	2015
864	Saidpur Enterprises (SE)	Bangladesh	Asia	FTO	2014
865	SETU	India	Asia	FTO	2014
866	Daughters Interiors Pvt Ltd	India	Asia	FTO	2015
867	Upasana Design Studio	India	Asia	FTO	2015
868	Lofty Bamboo	Thailand	Asia	FTO	2015
869	Korea Fair Trade Association (KFTA)	South Korea	Asia	FTSO	2014
871	Integrated Development Trust (IDT)	India	Asia	FTO	2014
873	Artisan Hut	Bangladesh	Asia	FTO	2014
874	Mandala Apparels Private Limited	India	Asia	FTO	2015
875	Selective Designs Pvt Ltd.	Sri Lanka	Asia	FTO	2015
877	Total Indonesia Foundation	Indonesia	Asia	FTSO	2014
878	Hatale Udhyog	Nepal	Asia	FTO	2015
880	El Cacique del Cacao C.A. (Kerukupai Meru)	Venezuela	Latin America	FTO	2015
881	Maximus Ltd	Sri Lanka	Asia	FTO	2015
882	Folk Nepal	Nepal	Asia	FTO	2015
888	Asia Fairtrade Network Trading Company (AFNTC)	South Korea	Asia	FTO	2015
889	The Durban African Art Centre Association t/a The African Art Centre	South Africa	Africa & ME	FTO	2015
890	Jatra Bangladesh Limited	Bangladesh	Asia	FTO	2015
891	Artesanias de Chile	Chile	Latin America	FTO	2015
892	Yadawee	Egypt	Africa & ME	FTO	2015
893	BeautifulCoffee	South Korea	Asia	FTO	2015
896	INL Impex	India	Asia	FTO	2015
897	XS Project	Indonesia	Asia	FTO	2015
898	Classical Handmade Products	Bangladesh	Asia	FTO	2015
899	Oasis Transformation Limited (OTL)	Bangladesh	Asia	FTO	2015
900	TopQualiTea South Africa (PTY) Ltd.	South Africa	Africa & ME	FTO	2015
901	Heavenly Treasures	Kenya	Africa & ME	FTSO	2015
902	Elecosy bvba	Belgium	Europe	FTO	2015
906	Zardozi-Markets for Afghan Artisans (ZE)	Pakistan	Asia	FTO	2015
907	ASK Handicrafts Ltd.	Bangladesh	Asia	FTO	2015
909	Forum Fair Trade Indonesia (FFTI)	Indonesia	Asia	FTN	2015
911	Les Jardins de Gaia	France	Europe	FTO	2015
912	Terrethic	France	Europe	FTO	2015
914	Artisan Well	India	Asia	FTO	2015
916	Fair Gift	India	Asia	FTO	2015
918	Hebras del Alma	Chile	Latin America	FTO	2015
920	Fundacion Creaciones Miquelina	Colombia	Latin America	FTO	2015
921	Wild Tracks International	Tanzania	Africa & ME	FTO	2015
924	ECO Collection	Netherlands	Europe	FTO	2015
925	Fair-Band - Bundesverband für fairen Import und Vertrieb e.V.	Germany	Europe	FTN	2015
927	Malongo	France	Europe	FTO	2015
928	Korea council of Fair Trade Organizations (KFTO)	South Korea	Asia	FTN	2015
933	GLOBO Fair Trade Partner	Germany	Europe	FTO	2015

EUR – Europe
LA – Latin America
PAC – Pacific
AF/ME – Africa and Middle East

FTO – Fair Trade(ing) Organisation
FTSO – Fair Trade Support Organisation
FTN – Fair Trade Network
AO – Associate Organisation (not a full member)

List of WFTO individual associates, as of 31 December 2015

ID	Name	Region	Country
1	Allison Barrett	Europe	United Kingdom
7	Carol Bergin	Europe	Ireland
14	Christine Gent	Europe	United Kingdom
17	Elaine Jones	Europe	United Kingdom
24	Judith Condor- Vidal	Europe	United Kingdom
27	Jean-Marie Krier	Europe	Austria
31	Jacqueline MacDonald	Pacific	Canada
33	Mark G. Hayes	Europe	United Kingdom
54	Tony Hall	Pacific	United States
60	Carol Wills	Europe	United Kingdom
64	Lukardis von Studnitz	Europe	Germany
71	Mitch Teberg	Asia	Vietnam
79	Paul Myers	Pacific	United States
80	Andreas Lombardozzi	Pacific	Australia
86	Vip Kumar Patel	Europe	United Kingdom
95	Fred Koorn	Europe	Netherlands
96	Madlene Hochleitner	Europe	Austria
100	Frans Van der Hoff	Latin America	Mexico
101	Gerard Nickoleit	Europe	Germany
105	Sujoy Srimal	Asia	India
107	Anna Kim	Pacific	Canada
111	Sabeena Ahmed	Africa	United Arab Emirates
112	R. Modestus A.L Karunaratne	Asia	Sri Lanka
114	Jonathan Rosenthal	Pacific	United States
116	Jutta Ulmer	Europe	Germany
117	Michael Wolfsteiner	Europe	Germany
120	Dana Geffner	Pacific	United States
121	Craig Schloneger	Pacific	United States
122	Alexandra Doughty	Pacific	Australia
123	Denise Cruz	Europe	Sweden
124	Vi Cottrell	Pacific	New Zealand
125	Winnie Lira Letelier	Latin America	Chile
128	Martin Mikhail	Europe	United Kingdom
129	PAUL CHANDLER	Europe	United Kingdom
130	Fanny-Min Becker	Asia	China
131	Devasmita Sridhar	Asia	India

