

## Resolution on the Geographical application of Membership Fees

Approved by AGM on 30 June 2016

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*Considering that WFTO is a membership association and that the payment of annual fees is the core source of income of the organisation,*

*Noting that current operational distinctions between 'South' and 'North' and their alignment with WFTO regions do not always adequately reflect the different nature of WFTO members and their position in the Fair Trade supply-chain (producer/exporter/importer/retailer/...) [for example such as South Korea or Taiwan which are currently in the Asian and as a result considered as 'Southern' member or for example the Fiji Islands which are in the Pacific region and currently seen as a 'Northern' member],*

*Bearing in mind that the current WFTO Membership Fee Policy Paper proposes a lower maximum fee for 'Southern members' and that the spirit behind this was to put a lighter burden on members in the beginning of the Fair Trade supply-chain (producers and exporters),*

### the AGM

1. Resolves to approve a revised membership fee structure and a revised WFTO Membership Fee Policy Paper in which the references to 'Southern members' or the regions of Africa, Asia and Latin America are substituted by the notion of 'Fair Trade producer or exporter country', and references to 'Northern members' or the regions of Europe and Pacific are substituted by 'Fair Trade importing countries'.
2. Further agrees to update the text of the WFTO Membership Fee Policy Paper, article 7 as follows:

*"There should be a difference in maximum fees between members in countries where FT products are mainly produced and/or exported (FT producer or exporter country) and countries in which FT products are mainly imported (FT importing countries). For members in exporting countries the maximum fee will be lower. However the maximum fee for members in importing countries will not be more than 4 times the maximum fee for members in exporting countries."*

3. Asks the Board and the Office to update any other necessary document to reflect the spirit of point 1.
4. Resolves to approve the annexed List of WFTO countries and their classification.

**Annex to Resolution on the Geographical application of Membership Fees**

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**List of WFTO Exporter and Importer Countries**

For all operational purposes, including the calculation of WFTO membership fees, the following list of countries will be valid. Further changes or additions to this list will be decided by the Board, based as much as possible on actual trading figures of WFTO members.

Country	Region	Type
Argentina	Latin America	Producer/exporter
Armenia	Asia	Producer/exporter
Australia	Pacific	Importer
Austria	Europe	Importer
Bangladesh	Asia	Producer/exporter
Belgium	Europe	Importer
Bolivia	Latin America	Producer/exporter
Bosnia and Herzegovina	Europe	Importer
Brazil	Latin America	Producer/exporter
Cambodia	Asia	Producer/exporter
Cameroon	Africa	Producer/exporter
Canada	Pacific	Importer
Chile	Latin America	Producer/exporter
China	Asia	Producer/exporter
Colombia	Latin America	Producer/exporter
Costa Rica	Latin America	Producer/exporter
Czech Republic	Europe	Importer
Denmark	Europe	Importer
Ecuador	Latin America	Producer/exporter
Egypt	Africa	Producer/exporter
El Salvador	Latin America	Producer/exporter
Ethiopia	Africa	Producer/exporter
Fiji Islands	Pacific	Producer/exporter
Finland	Europe	Importer
France	Europe	Importer
Germany	Europe	Importer
Ghana	Africa	Producer/exporter
Guatemala	Latin America	Producer/exporter
Honduras	Latin America	Producer/exporter
Hong Kong	Asia	Importer
India	Asia	Producer/exporter
Indonesia	Asia	Producer/exporter
Israel	Africa	Producer/exporter
Italy	Europe	Importer
Japan	Pacific	Importer
Kenya	Africa	Producer/exporter
Laos	Asia	Producer/exporter
Lebanon	Africa	Producer/exporter
Madagascar	Africa	Producer/exporter
Mauritius	Africa	Producer/exporter

## WORLD FAIR TRADE ORGANIZATION

Mexico	Latin America	Producer/exporter
Mongolia	Asia	Producer/exporter
Namibia	Africa	Producer/exporter
Nepal	Asia	Producer/exporter
Netherlands	Europe	Importer
New Zealand / Aotearoa	Pacific	Importer
Nicaragua	Latin America	Producer/exporter
Pakistan	Asia	Producer/exporter
Palestinian Authority	Africa	Producer/exporter
Papua New Guinea	Pacific	Producer/exporter
Paraguay	Latin America	Producer/exporter
Peru	Latin America	Producer/exporter
Philippines	Asia	Producer/exporter
Poland	Europe	Importer
Rwanda	Africa	Producer/exporter
Senegal	Africa	Producer/exporter
South Africa	Africa	Producer/exporter
South Korea	Asia	Importer
Spain	Europe	Importer
Sri Lanka	Asia	Producer/exporter
Swaziland	Africa	Producer/exporter
Sweden	Europe	Importer
Switzerland	Europe	Importer
Taiwan	Asia	Importer
Tanzania	Africa	Producer/exporter
Thailand	Asia	Producer/exporter
Uganda	Africa	Producer/exporter
United Kingdom	Europe	Importer
United States	Pacific	Importer
Uruguay	Latin America	Producer/exporter
Vietnam	Asia	Producer/exporter

Notes: A **'Fair Trade Producer or exporter country'** should be interpreted as one in which the value of the Fair Trade products exported by the WFTO members in that country is significantly higher than the value of Fair Trade products imported by them.

A **'Fair Trade Importer country'** should be interpreted as one in which the value of the Fair Trade products imported by the WFTO members in that country is significantly higher than the value of Fair Trade products exported by them